



BAHUVIDA™

MISSION TOMORROW

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OUR BUSINESS VERTICALS:

- AGRO COMMODITIES
- WAREHOUSES
- SHIPPING & LOGISTICS



ABOUT US

Bahuvida Group is an Indian multinational conglomerate company headquartered in Hyderabad, with diversified portfolio that includes Agro Commodities, Warehouses and Shipping & Logistics sectors. The flagship company of the Bahuvida Group is Bahuvida Limited.

The group was founded in 1999 as a proprietary entity and started its business by taking up civil contract works within the state of Andhra Pradesh; in 2009 the group commenced agro commodities trading businesses, grew quickly and diversified into various verticals globally.

Our business verticals are lead by the teams of experienced professionals and strategic alliance partners who have with them rich industry knowledge as well as decades of experience in their respective fields. Their dedication and hard working nature allows us to explore new dimensions for achieving defined organizational growth. It is due to their process efficiency that we have been able to gain a position of repute in the arena of global corporate culture. Going forward, Bahuvida Limited is building multinational businesses that seek to differentiate themselves through customer-centricity, innovation, entrepreneurship, trustworthiness and values-driven business operations, while balancing the interests of diverse stakeholders including shareholders, employees and civil society. Welcome to Bahuvida Limited.

VISION

To be a multi vertical diversified world-class enterprise we committed to quality, timely completion, customer satisfaction, continuous learning and enhancement of stakeholders value with a clear focus on each of the businesses.

MISSION

Adopt latest technologies in all of the business verticals. Encourage innovation, professional integrity, upgradation of knowledge and skills of employees and a safe working environment to deliver superior value to our customers, shareholders, employees and society at large.

VALUES

Openness, trust, integrity, reliability, teamwork, collaboration, commitment and creativity's are our core values.

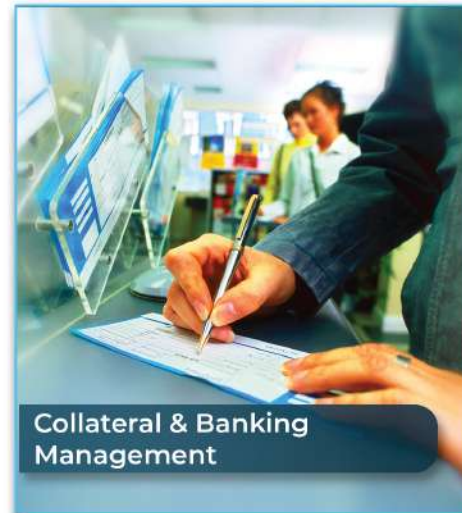


WAREHOUSES

Bahuvida Limited has a strong presence across India with zonal operations. Our effective networks enable us to conduct business in a diverse set of states, where complex regulations are often prominent. Since inception, we have developed a high level of local expertise and establishing offices, warehouses, and logistic assets across the country.

We have been developing our origination, warehouses, private mandis and logistic capabilities in the country with a number of major investments by FY 2019-20. This includes pioneering joint ventures, mergers and acquisitions in the Indian market.

Our Warehouse Business includes services like:



Collateral & Banking Management



Network Augmentation



Procurement of Commodity



Warehousing & Quality Control



Collateral & Banking Management

Lack of awareness and poor access to credit are the biggest constraints due to which farmers are unable to make right choices about selling their farm produces. Liquidity issues and limited information on market real price trends, vagaries of the monsoon and inadequate storage facilities contribute to relatively low price realization for farmers.

Our collateral management services transform agro commodities into valid collateral for accessing credit and create a medium for farmers to create immediate liquidity post-harvest, without resorting to distress sales.

By using warehouse receipt financing, farmers are able to access working capital at relatively low cost, unlocking the value of the commodities they produce. Our scientific commodity testing, certification, storage, preservation and monitoring services unlock and secure the real value of the commodity as a lendable asset.

We offer this solution to our permanent farmers, processors and local traders across our procurement network.



Network Augmentation

Traditionally, warehouses in India were broadly classified into public, bonded, government and co-operative warehouses. Lately, the concepts of cold chains, Container Freight Stations (CFS) and Inland Container Depots (ICD) have been gaining importance.

Similarly, growing international trade and food manufacturing activity has led to growing agro commodity trade and a greater emphasis on the concept of Fully Owned Private Warehouses along with Private Mandi's for easy shipments and reduced pilferage of cargo. This will enable farmers to get utmost best rates for their agri produces within the defined time bound when compared with Govt. Agricultural Market Yards.

These warehouses and mandi's are fully owned by Bahuvida Limited and are used exclusively for the commodities owned, imported by or on behalf of the licensee.

Such a market-led business model can enhance the competitiveness of Indian agriculture and trigger a virtuous cycle of higher productivity, higher incomes, enlarged capacity for farmer risk management, larger investments and higher quality and productivity.



Procurement of Commodities

The agro commodities supply chain in India suffers from a severe disconnect between end buyers and farmers. While farmers need to be able to sell their produce at fair market price in a timely manner, end buyers need to procure certified quality grades, in required bulk quantities and at the right time for their business needs.

However, the lack of direct connection between end buyers and farmers poses risks to both. Additionally, seasonality of output coupled with quality variations and price volatility creates more complexity.

With a consulting approach to our procurement strategy across the farm-to-factory chain, we ensure that agro processors are able to source high quality commodities at the most competitive terms. Currently, many of the world's leading food manufacturers and exporters rely on Bahuvida for sourcing high quality agro commodities and more farmers are enjoying the benefits of fair price discovery and efficient post harvest handling.

Bahuvida ensures cost-efficient procurement services while meeting quality criteria and specifications of our clients.



Warehousing & Quality Control

Bahuvida Limited is establishing an end-to-end supply chain network by creating Private Mandi's/Agricultural Market Yard's to provide warehousing, handling and transportation services across the nation. With decades of immaculate experience and planning in agro commodities trading allows the company to scale up its unmatched infrastructure to handle materials from several industry segments to an annual handling capacity of 3 million MT.

Over the years the company developed its sophisticated infrastructure, skilled resources and contemporary management practices. It's tremendous growth over the time, especially during the last decade, and professional conduct has made it the Choice of Industry. In addition, the company has forged alliances with transport majors to undertake any kind and volume of distribution through a large fleet.

Our qualified, competent and experienced teams delivering high quality services across our state-of-art professional network throughout the country have made us the fastest warehouses establisher in India. We have enough expert teams to conduct real-time testing of commodities deployed on the field at all our procurement locations throughout the country.